

INTERACTIVE BROKERS GROUP ANNOUNCES 1Q2017 RESULTS

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REPORTS COMPREHENSIVE EARNINGS PER SHARE OF \$0.40, INCOME BEFORE TAXES OF \$213 MILLION ON \$374 MILLION IN NET REVENUES, AND EARNINGS PER SHARE ON NET INCOME OF \$0.34. DECLARES QUARTERLY DIVIDEND OF \$0.10 PER SHARE.

GREENWICH, CONN, April 18, 2017 — Interactive Brokers Group, Inc. (NASDAQ GS: IBKR) an automated global electronic broker and market maker, today reported diluted earnings per share on a comprehensive basis of \$0.40 for the quarter ended March 31, 2017, compared to diluted earnings per share on a comprehensive basis of \$0.60 for the same period in 2016.

Excluding other comprehensive income, the Company reported diluted earnings per share of \$0.34 for the quarter ended March 31, 2017, compared to diluted earnings per share of \$0.51 for the same period in 2016.

Net revenues were \$374 million and income before income taxes was \$213 million this quarter, compared to net revenues of \$489 million and income before income taxes of \$337 million for the same period in 2016.

The results for the year were positively impacted by strong growth in net interest income, which increased \$15 million, or 12% from the year-ago quarter. Trading gains decreased 96% from the year-ago quarter on lower market making trading volumes and decreases in volatility and in the actual-to-implied volatility ratio.

In addition, the results for the quarter include a \$73 million gain on our currency diversification strategy, compared to a \$123 million gain in the same period in 2016; and a \$1 million net mark-to-market loss on our U.S. government securities portfolio compared to a \$37 million net mark-to-market gain in the same period in 2016.

On March 8, 2017, the Company announced its intention to discontinue its options market making activities globally. The Company expects to phase out these operations substantially over the coming months and estimates that it will incur approximately \$25 million in one-time restructuring costs, a substantial portion of which is expected to be defrayed by continuing certain market making activities until the restructuring is complete. As a result of discontinuing its options market making operations, the Company expects that approximately \$39 million in annual net expenses will be absorbed by the electronic brokerage segment.

The Interactive Brokers Group, Inc. Board of Directors declared a quarterly cash dividend of \$0.10 per share. This dividend is payable on June 14, 2017 to shareholders of record as of June 1, 2017.

Business Highlights

- 57% pretax profit margin for this quarter.
- 59% Electronic Brokerage pretax profit margin for this quarter, down from 68% in the year-ago quarter.
- (275)% Market Making pretax profit (loss) margin for this quarter, down from 34% profit margin in the year-ago quarter.
- Customer equity grew 38% from the year-ago quarter to \$96.8 billion and customer debits increased 39% to \$20.9 billion.
- Customer accounts increased 18% from the year-ago quarter to 406 thousand.
- Total DARTs decreased 12% from the year-ago quarter to 657 thousand.
- Brokerage segment equity was \$4.3 billion. Total equity was \$6.0 billion.

Segment Overview

Electronic Brokerage

Electronic brokerage segment income before income taxes decreased 21%, to \$185 million in the quarter ended March 31, 2017, compared to the same period last year. Net revenues decreased 10% to \$314 million on lower commissions and execution fees revenue and lower net mark-to-market gains on our U.S. government securities portfolio, partially offset by higher net interest income.

Other income decreased 59% over the year-ago quarter, driven by a non-recurrence of net mark-to-market gains on investments in U.S. government securities in the year-ago quarter. Commissions and execution fees revenue decreased 7% from the year-ago quarter on lower customer volumes in options and futures, which decreased 1% and 24%, respectively, from the year-ago quarter. Net interest income increased 13% from the year-ago quarter. Pretax profit margin was 59% for the quarter ended March 31, 2017, down from 68% in the same period last year.

Customer accounts grew 18% to 406 thousand and customer equity increased 38% from the year-ago quarter to \$96.8 billion. Total DARTs¹ for cleared and execution-only customers decreased 12% to 657 thousand from the year-ago quarter. Cleared DARTs were 609 thousand, 11% lower than in the same period last year.

Market Making

Market making segment income before income taxes decreased to a loss of \$22 million in the quarter ended March 31, 2017, due to lower trading volumes and decreases in volatility and in the actual-to-implied volatility ratio. For the year to date through the Company's announcement on March 8, 2017, the market making segment had incurred net losses, and the segment was not expected to return to meaningful profitability; however, the rate of continuing losses was substantially reduced after the Company began taking action to discontinue its options market making activities. Pretax profit (loss) margin was (275)% for the quarter ended March 31, 2017, down from 34% profit margin in the same period last year.

Effects of Foreign Currency Diversification

In connection with our currency diversification strategy, we have determined to base our net worth in GLOBALs, a basket of 15 major currencies in which we hold our equity. In this quarter, our currency diversification strategy increased our comprehensive earnings by \$73 million, as the U.S. dollar value of the

¹ Daily average revenue trades (DARTs) are based on customer orders.

GLOBAL increased by approximately 1.27%. The effects of the currency diversification strategy are reported as components of (1) Other Income in the Corporate segment and (2) Other Comprehensive Income (“OCI”).

In light of our decision to discontinue our options market making activities globally, we removed the Singapore dollar (SGD) and realigned the relative weights of the U.S. dollar (USD) versus the other currency components to better reflect the global diversification of our businesses going forward.

The new composition contains 14 currencies, one fewer than the prior composition. The new composition was effective as of the close of business on March 31, 2017 and the conversion to the new targeted currency holdings took place shortly thereafter. The detailed component changes were disclosed with the March Monthly Brokerage Metrics on April 3, 2017. A copy of that press release is available through the Investor Relations section of the Interactive Brokers website at www.interactivebrokers.com/ir.

Conference Call Information:

Interactive Brokers Group will hold a conference call with investors today, April 18, 2017, at 4:30 p.m. ET to discuss its quarterly results. Investors who would like to listen to the conference call live should dial 877-324-1965 (U.S. domestic) and 631-291-4512 (international). The number should be dialed approximately ten minutes prior to the start of the conference call. Ask for the “Interactive Brokers Conference Call.”

The conference call will also be accessible simultaneously, and through replays, as an audio webcast through the Investor Relations section of the Interactive Brokers web site, www.interactivebrokers.com/ir.

About Interactive Brokers Group, Inc.:

Interactive Brokers Group affiliates provide automated trade execution and custody of securities, commodities and foreign exchange around the clock on over 120 markets in numerous countries and currencies from a single IBKR Integrated Investment Account to customers worldwide. We service individual investors, hedge funds, proprietary trading groups, financial advisors and introducing brokers. Our four decades of focus on technology and automation has enabled us to equip our customers with a uniquely sophisticated platform to manage their investment portfolios at extremely low cost relative to the financial services industry. We strive to provide our customers with advantageous execution prices and trading, risk and portfolio management tools, research facilities and investment products, all at unusually low prices, positioning them to achieve superior returns compared to our competitors.

Cautionary Note Regarding Forward-Looking Statements:

The foregoing information contains certain forward-looking statements that reflect the Company’s current views with respect to certain current and future events and financial performance. These forward-looking statements are and will be, as the case may be, subject to many risks, uncertainties and factors relating to the Company’s operations and business environment which may cause the Company’s actual results to be materially different from any future results, expressed or implied, in these forward-looking statements. Any forward-looking statements in this release are based upon information available to the Company on the date of this release. The Company does not undertake to publicly update or revise its forward-looking statements even if experience or future changes make it clear that any statements expressed or implied therein will not be realized. Additional information on risk factors that could potentially affect the Company’s financial results may be found in the Company’s filings with the Securities and Exchange Commission.

For Interactive Brokers Group, Inc. Investors: Nancy Stuebe, 203-618-4070 or Media: Kalen Holliday, 203-913-1369.

INTERACTIVE BROKERS GROUP, INC. AND SUBSIDIARIES
OPERATING DATA

TRADE VOLUMES:

(in 000's, except %)

| Period | Market Making | | Brokerage | | Brokerage Non | | Total | % | Avg. Trades per U.S. Trading Day |
|--------|---------------|------|-----------|------|---------------|------|---------|------|----------------------------------|
| | Trades | % | Trades | % | Trades | % | | | |
| | Change | | Change | | Change | | | | |
| 2014 | 64,530 | | 206,759 | | 18,055 | | 289,344 | | 1,155 |
| 2015 | 65,937 | 2% | 242,846 | 17% | 18,769 | 4% | 327,553 | 13% | 1,305 |
| 2016 | 64,038 | -3% | 259,932 | 7% | 16,515 | -12% | 340,485 | 4% | 1,354 |
| 1Q2016 | 17,255 | | 71,145 | | 4,731 | | 93,131 | | 1,527 |
| 1Q2017 | 12,224 | -29% | 62,914 | -12% | 3,665 | -23% | 78,803 | -15% | 1,271 |
| 4Q2016 | 15,253 | | 63,074 | | 3,933 | | 82,260 | | 1,316 |
| 1Q2017 | 12,224 | -20% | 62,914 | 0% | 3,665 | -7% | 78,803 | -4% | 1,271 |

CONTRACT AND SHARE VOLUMES:

(in 000's, except %)

| TOTAL | Options | % | Futures* | % | Stocks | % |
|--------|-------------|--------|-------------|--------|-------------|--------|
| Period | (contracts) | Change | (contracts) | Change | (shares) | Change |
| 2014 | 631,265 | | 123,048 | | 153,613,174 | |
| 2015 | 634,388 | 0% | 140,668 | 14% | 172,742,520 | 12% |
| 2016 | 572,834 | -10% | 143,287 | 2% | 155,439,227 | -10% |
| 1Q2016 | 151,912 | | 41,238 | | 38,350,112 | |
| 1Q2017 | 121,155 | -20% | 30,366 | -26% | 53,300,920 | 39% |
| 4Q2016 | 141,695 | | 34,173 | | 41,805,268 | |
| 1Q2017 | 121,155 | -14% | 30,366 | -11% | 53,300,920 | 27% |

| MARKET MAKING | Options | % | Futures* | % | Stocks | % |
|---------------|-------------|--------|-------------|--------|------------|--------|
| Period | (contracts) | Change | (contracts) | Change | (shares) | Change |
| 2014 | 344,741 | | 15,668 | | 12,025,822 | |
| 2015 | 335,406 | -3% | 14,975 | -4% | 15,376,076 | 28% |
| 2016 | 307,377 | -8% | 14,205 | -5% | 13,082,887 | -15% |
| 1Q2016 | 82,345 | | 4,344 | | 4,618,495 | |
| 1Q2017 | 52,291 | -36% | 2,511 | -42% | 1,954,775 | -58% |
| 4Q2016 | 73,843 | | 3,481 | | 2,249,744 | |
| 1Q2017 | 52,291 | -29% | 2,511 | -28% | 1,954,775 | -13% |

| BROKERAGE TOTAL | Options | % | Futures* | % | Stocks | % |
|-----------------|-------------|--------|-------------|--------|-------------|--------|
| Period | (contracts) | Change | (contracts) | Change | (shares) | Change |
| 2014 | 286,524 | | 107,380 | | 141,587,352 | |
| 2015 | 298,982 | 4% | 125,693 | 17% | 157,366,444 | 11% |
| 2016 | 265,457 | -11% | 129,082 | 3% | 142,356,340 | -10% |
| 1Q2016 | 69,567 | | 36,894 | | 33,731,617 | |
| 1Q2017 | 68,864 | -1% | 27,855 | -24% | 51,346,145 | 52% |
| 4Q2016 | 67,852 | | 30,692 | | 39,555,524 | |
| 1Q2017 | 68,864 | 1% | 27,855 | -9% | 51,346,145 | 30% |

* Includes options on futures

INTERACTIVE BROKERS GROUP, INC. AND SUBSIDIARIES
OPERATING DATA, CONTINUED

| BROKERAGE CLEARED | Options | % | Futures* | % | Stocks | % |
|--------------------------|--------------------|---------------|--------------------|---------------|-----------------|---------------|
| <u>Period</u> | <u>(contracts)</u> | <u>Change</u> | <u>(contracts)</u> | <u>Change</u> | <u>(shares)</u> | <u>Change</u> |
| 2014 | 225,662 | | 106,074 | | 137,153,132 | |
| 2015 | 244,356 | 8% | 124,206 | 17% | 153,443,988 | 12% |
| 2016 | 227,413 | -7% | 128,021 | 3% | 138,523,932 | -10% |
| 1Q2016 | 58,531 | | 36,546 | | 32,617,117 | |
| 1Q2017 | 60,366 | 3% | 27,528 | -25% | 50,397,970 | 55% |
| 4Q2016 | 59,354 | | 30,452 | | 38,598,113 | |
| 1Q2017 | 60,366 | 2% | 27,528 | -10% | 50,397,970 | 31% |

* Includes options on futures

BROKERAGE STATISTICS

(in 000's, except % and where noted)

| Year over Year | 1Q2017 | 1Q2016 | % Change |
|--------------------------------|---------------|---------------|-----------------|
| Total Accounts | 406 | 345 | 18% |
| Customer Equity (in billions)* | \$96.8 | \$70.1 | 38% |
| Cleared DARTs | 609 | 688 | -11% |
| Total Customer DARTs | 657 | 748 | -12% |

Cleared Customers (in \$'s, except DART per account)

| | | | |
|---|---------|---------|------|
| Commission per DART | \$4.01 | \$3.86 | 4% |
| DART per Avg. Account (Annualized) | 385 | 513 | -25% |
| Net Revenue per Avg. Account (Annualized) | \$3,157 | \$3,709 | -15% |

Consecutive Quarters

| | 1Q2017 | 4Q2016 | % Change |
|--------------------------------|---------------|---------------|-----------------|
| Total Accounts | 406 | 385 | 5% |
| Customer Equity (in billions)* | \$96.8 | \$85.5 | 13% |
| Cleared DARTs | 609 | 591 | 3% |
| Total Customer DARTs | 657 | 640 | 3% |

Cleared Customers (in \$'s, except DART per account)

| | | | |
|---|---------|---------|-----|
| Commission per DART | \$4.01 | \$4.01 | 0% |
| DART per Avg. Account (Annualized) | 385 | 394 | -2% |
| Net Revenue per Avg. Account (Annualized) | \$3,157 | \$3,205 | -1% |

* Excludes non-customers.

INTERACTIVE BROKERS GROUP, INC. AND SUBSIDIARIES
SEGMENT FINANCIAL INFORMATION
(UNAUDITED)

| | | Three Months Ended March 31, | |
|---------------------------------|-----------------------------------|---|-------------|
| | | 2017 | 2016 |
| | | (in millions) | |
| Electronic Brokerage | Net revenues | \$314 | \$347 |
| | Non-interest expenses | 129 | 112 |
| | Income before income taxes | \$185 | \$235 |
| | Pre-tax profit margin | 59% | 68% |
| Market Making | Net revenues | \$8 | \$59 |
| | Non-interest expenses | 30 | 39 |
| | Income (loss) before income taxes | (\$22) | \$20 |
| | Pre-tax profit (loss) margin | -275% | 34% |
| Corporate ⁽¹⁾ | Net revenues | \$52 | \$83 |
| | Non-interest expenses | 2 | 1 |
| | Income before income taxes | \$50 | \$82 |
| Total | Net revenues | \$374 | \$489 |
| | Non-interest expenses | 161 | 152 |
| | Income before income taxes | \$213 | \$337 |
| | Pre-tax profit margin | 57% | 69% |

(1) Corporate includes corporate related activities as well as inter-segment eliminations and gains and losses on positions held as part of our overall currency diversification strategy.

INTERACTIVE BROKERS GROUP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(UNAUDITED)

| | Three Months Ended March 31, | |
|---|---|-------------|
| | 2017 | 2016 |
| | (in millions, except share and per share data) | |
| Revenues: | | |
| Trading gains | \$2 | \$52 |
| Commissions and execution fees | 154 | 166 |
| Interest income | 177 | 145 |
| Other income | 76 | 144 |
| Total revenues | 409 | 507 |
| Interest expense | 35 | 18 |
| Total net revenues | 374 | 489 |
| Non-interest expenses: | | |
| Execution and clearing | 61 | 62 |
| Employee compensation and benefits | 62 | 58 |
| Occupancy, depreciation and amortization | 13 | 12 |
| Communications | 8 | 7 |
| General and administrative | 16 | 13 |
| Customer bad debt | 1 | - |
| Total non-interest expenses | 161 | 152 |
| Income before income taxes | 213 | 337 |
| Income tax expense | 18 | 27 |
| Net income | 195 | 310 |
| Net income attributable to noncontrolling interests | 171 | 277 |
| Net income available for common stockholders | \$24 | \$33 |
| Earnings per share: | | |
| Basic | \$0.35 | \$0.52 |
| Diluted | \$0.34 | \$0.51 |
| Weighted average common shares outstanding: | | |
| Basic | 67,985,107 | 63,985,477 |
| Diluted | 69,157,614 | 65,255,903 |
| Comprehensive income: | | |
| Net income available for common stockholders | \$24 | \$33 |
| Other comprehensive income: | | |
| Cumulative translation adjustment, before income taxes | 4 | 6 |
| Income taxes related to items of other comprehensive income | - | - |
| Other comprehensive income, net of tax | 4 | 6 |
| Comprehensive income available for common stockholders | \$28 | \$39 |
| Comprehensive income attributable to noncontrolling interests: | | |
| Net income attributable to noncontrolling interests | \$171 | \$277 |
| Other comprehensive income - cumulative translation adjustment | 19 | 33 |
| Comprehensive income attributable to noncontrolling interests | \$190 | \$310 |

INTERACTIVE BROKERS GROUP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)

| | <u>March 31, 2017</u> | <u>December 31, 2016</u> |
|--|---------------------------|------------------------------|
| | (in millions) | |
| Assets | | |
| Cash and cash equivalents | \$1,656 | \$1,925 |
| Cash and securities - segregated for regulatory purposes | 24,710 | 24,017 |
| Securities borrowed | 3,923 | 3,629 |
| Securities purchased under agreements to resell | 112 | 111 |
| Financial instruments owned, at fair value | 3,023 | 4,037 |
| Receivables from customers, net of allowance for doubtful accounts | 21,273 | 19,409 |
| Receivables from brokers, dealers and clearing organizations | 1,052 | 1,040 |
| Other assets | 508 | 505 |
| | <u>508</u> | <u>505</u> |
| Total assets | <u>\$56,257</u> | <u>\$54,673</u> |
| Liabilities and equity | | |
| Liabilities | | |
| Short-term borrowings | \$38 | \$74 |
| Securities loaned | 3,967 | 4,293 |
| Financial instruments sold but not yet purchased, at fair value | 1,366 | 2,145 |
| Other payables: | | |
| Customers | 44,301 | 41,731 |
| Brokers, dealers and clearing organizations | 192 | 239 |
| Other payables | 383 | 371 |
| | <u>44,876</u> | <u>42,341</u> |
| Total liabilities | <u>50,247</u> | <u>48,853</u> |
| Equity | | |
| Stockholders' equity | 997 | 974 |
| Noncontrolling interests | 5,013 | 4,846 |
| Total equity | <u>6,010</u> | <u>5,820</u> |
| Total liabilities and equity | <u>\$56,257</u> | <u>\$54,673</u> |

| Ownership of IBG LLC Membership Interests | <u>March 31, 2017</u> | | <u>December 31, 2016</u> | |
|--|-----------------------|---------------|--------------------------|---------------|
| | <u>Interests</u> | <u>%</u> | <u>Interests</u> | <u>%</u> |
| IBG, Inc. | 67,991,929 | 16.6% | 67,989,967 | 16.6% |
| Noncontrolling interests (IBG Holdings LLC) | 341,444,304 | 83.4% | 341,444,304 | 83.4% |
| | <u>341,444,304</u> | | <u>341,444,304</u> | |
| Total IBG LLC membership interests | <u>409,436,233</u> | <u>100.0%</u> | <u>409,434,271</u> | <u>100.0%</u> |

INTERACTIVE BROKERS GROUP, INC. AND SUBSIDIARIES
EARNINGS PER SHARE ON COMPREHENSIVE INCOME
(UNAUDITED)

| | Three Months Ended March 31, | |
|--|--|---------------|
| | 2017 | 2016 |
| | (in millions, except share and per share data) | |
| Comprehensive income available for common stockholders, net of tax | <u>\$28</u> | <u>\$39</u> |
| Comprehensive earnings per share: | | |
| Basic | <u>\$0.41</u> | <u>\$0.61</u> |
| Diluted | <u>\$0.40</u> | <u>\$0.60</u> |
| Weighted average common shares outstanding: | | |
| Basic | 67,985,107 | 63,985,477 |
| Diluted | 69,157,614 | 65,255,903 |