



## Interactive Brokers Hong Kong Agreement for Advisors Providing Services to Interactive Brokers Clients

This Agreement is entered into between Interactive Brokers Hong Kong Ltd ("IB") and the undersigned Advisor. If this Agreement is inconsistent with any content on the IB website, this Agreement prevails to the extent of the inconsistency. This Agreement cannot be amended or waived except in writing, signed by a duly authorized officer of IB. IB's Client service employees are not authorized to amend or waive any part of this Agreement.

**WHEREAS**, IB provides brokerage services to Clients;

**WHEREAS**, Advisor provides investment advisory services (as advisor or sub-advisor) ("Advisor") relating to securities, futures, leveraged forex and/or other investment products to its advisees or its clients that are also Clients of IB ("Participating Clients");

**NOW THEREFORE**, for and in consideration of the promises and mutual agreements set forth herein, IB and Advisor agree as follows:

### PART A: GENERAL TERMS OF THE AGREEMENT

1. Establishment of IB-Advisor Arrangement: Advisor shall provide certain information to IB regarding Advisor's business and its registration/licensing status with applicable regulatory authorities. Advisor represents and warrants that all information provided is true and correct to the best of Advisor's knowledge.
2. Participating Client Account Opening: Advisor's clients may apply for IB brokerage accounts, which shall be accepted or rejected by IB in its sole discretion. In order to facilitate the account opening process, Advisor may provide certain required information regarding Advisor's clients and Advisor may forward to IB account opening documents completed by Advisor's clients. Advisor represents and warrants that all information provided by Advisor to IB regarding its clients is true and correct to the best of Advisor's knowledge and that any account opening documents forwarded to IB by Advisor shall have been properly reviewed and executed by the client and shall be unaltered and in their original form as received by the Advisor. Upon request, Advisor will provide to IB a true and correct copy of the advisory agreement in effect between the Advisor and the Client (the "Advisory Agreement") and/or power of attorney or other documents authorizing Advisor to direct trading in the client's IB account.
3. Advisory Fees:
  - a. IB will allow IB Clients who are clients of Advisor to request that IB deduct from their IB accounts the advisory fees (and/or sub-advisory fees) (collectively "Advisory Fees"). In such cases, the

Advisor and the client shall provide to IB the method of calculating the Advisory Fees that the client has agreed to pay to Advisor.

- b. Advisor represents and warrants that all Advisory Fees charged by the Advisor to any client have been fully disclosed to the Client and are consistent with the Advisory Agreement between the Advisor and the client (or the sub-advisory agreement between the Advisor and the primary Advisor). Advisor further represents and warrants that its Fees shall be reasonable and shall comply with the Securities and Futures Ordinance (Cap 571, Laws of Hong Kong) ("SFO") and all other applicable exchange rules, laws and regulations of any relevant jurisdiction and the rules of the Hong Kong Securities and Futures Commission ("SFC") and/or any other regulatory authority or self-regulatory organization to which Advisor is subject (the "Laws and Regulations").
- c. IB's only liability to pay funds to Advisor under this Agreement is to pay Advisory Fees that IB actually has deducted from Participating Clients' accounts. Client remains solely liable to Advisor for such Fees and Advisor specifically acknowledges that IB may be unable to deduct Advisory Fees under certain circumstances and that in such case IB has no liability to Advisor for uncollected Fees. These circumstances include but are not limited to:
  - i. if there are or will be insufficient funds in a Participating Client's IB account to cover the Advisory Fees;
  - ii. if deduction of the Advisory Fees would, or might in IB's sole judgment, cause the account to have insufficient equity to cover margin requirements or other obligations of the Participating Client to IB;
  - iii. if there is a dispute between the Participating Client and Advisor regarding the Advisory Fees, or if there is any dispute between or among any of the Participating Client, Advisor and IB regarding this Agreement or Advisor's or IB's provision of advisory or brokerage services, respectively, to Client;
  - iv. if the Participating Client has closed its IB account or if IB has terminated the Client's account;
  - v. if there is any doubt in IB's sole judgment as to whether a Participating Client has authorized deduction of the Advisory Fees from its account; or
  - vi. if, in IB's sole judgment, Advisor has violated any provision of this Agreement, the Advisory Agreement with the Participating Client, applicable sub-advisory agreements, or applicable Laws and Regulations.
- d. If IB deducts Advisory Fees from the account of a Participating Client and a dispute arises as to whether such fees actually were owed by the Participating Client to Advisor, or if IB has other reason to believe that such funds should not be remitted to Advisor, IB may elect at its sole discretion to return such Fees to the Participating Client's account, in which case Advisor is responsible for collecting such Fees if they are owed. Advisor agrees to return to IB immediately

any funds of any kind erroneously or improperly remitted to Advisor by IB, and Advisor grants a lien (in the amount of any funds owed to IB by Advisor) to IB against any other funds of Advisor held by IB.

- e. Advisor will provide immediate written notice to the attention of the IB Compliance Department in the event of any oral or written complaint made by any Participating Client relating in any way to the Advisory Fees or to any of Advisor's or IB's activities under the arrangement contemplated by this Agreement.

#### 4. Material Changes in Client or Advisor Information; Termination of Account:

- a. Advisor will provide immediate written notice to IB in the event of any change in the Advisory Fees governing a Participating Client's account or in the event that any Participating Client terminates its relationship with Advisor or wishes to terminate its relationship with IB.
- b. Advisor will provide prompt written notice to IB of any material change in any information regarding any Participating Client(s), including but not limited to material changes in information regarding the Participating Client's financial status or investment objectives. In the event of any change in a Participating Client's Advisory Agreement or change in the power of attorney documents governing the Participating Client's account, Advisor shall promptly provide to IB a true and correct copy of the revised Agreement or documents.
- c. Advisor will provide prompt written notice to IB of any material change in any information provided by the Advisor to IB regarding the Advisor or its business. Advisor will provide immediate written notice by overnight mail or courier service to the attention of the IB Compliance Department in the event of any change in Advisor's registration or regulatory status, including but not limited to any lapse in registration or licensing or any change or any suspension or bar or other adverse regulatory action affecting Advisor. If the Advisor is currently exempt from registration or licensing requirements under the Laws and Regulations, Advisor will immediately notify IB if Advisor ceases to be eligible for such exemption.

#### 5. Compliance with Laws and Regulations:

- a. Advisor represents that Advisor or Advisor's legal representative has examined the SFO, all applicable laws and regulations in Hong Kong SAR, and/or the laws and regulations in the countries in which Advisor operates, to determine whether Advisor is required to be registered or licensed with appropriate regulatory authorities to provide investment advice and to direct trades in Client accounts. Advisor declares and certifies that, if it is required to be registered or licensed, it is so registered or licensed and will remain so during the duration of this Agreement. If Advisor has determined that it is not required to be registered or licensed, Advisor certifies that this determination has been made in good faith based on all facts and circumstances known to Advisor. Advisor acknowledges that IB may require the Advisor to provide IB with a confirmation of

the Advisor's determination in this paragraph from the Advisor's legal representative at the cost of the Advisor.

- b. Advisor is solely responsible for complying with all Laws and Regulations governing its provision of advisory services to Participating Clients, and IB specifically disclaims any responsibility for such compliance. Among other things, Advisor is solely responsible for:
  - i. determining whether Advisor and/or its employees is required to be registered or licensed with appropriate regulatory authorities, and complying with any registration requirements;
  - ii. satisfying fiduciary obligations to its advisory clients;
  - iii. proper disclosure of material facts regarding the advisory services it provides;
  - iv. proper recordkeeping and reporting regarding the advisory services;
  - v. compliance with custody rules governing advisors; and
  - vi. compliance with anti-money laundering rules governing advisors.
  
- c. Advisor represents that it is now, and will remain, in material compliance with all applicable Laws and Regulations in connection with the activities contemplated by this Agreement.
  
- d. If Advisor signing this Agreement is a primary Advisor to a Participating Client account and has appointed or contracted one or more sub-advisors to provide sub-advisory services for the account, Advisor represents:
  - i. that any sub-advisors have been appointed pursuant to a valid sub-advisory agreement, a copy of which will be produced to IB upon request;
  - ii. that Advisor's agreement with Client allows the appointment of sub-advisors with the authority to exercise discretion in Client's account;
  - iii. that Advisor has exercised reasonable due diligence and care in selecting sub-advisors (including but not limited to determining whether sub-advisors are required to be registered or licensed and confirming that they are so registered or licensed if required);
  - iv. that Advisor will monitor the actions and trading decisions of sub-advisors on a frequent and ongoing basis to ensure that they are lawful and appropriate and consistent with the financial objectives and circumstances of the client; and
  - v. that any sub-advisory fees charged by sub-advisors are lawful and reasonable and consistent with the applicable Advisory Agreement with Client (and that the total fees

charged by Advisor and any sub-advisors to the Client are also lawful and reasonable and consistent with the applicable Advisory Agreement with Client).

- e. If Advisor signing this Agreement is a sub-advisor that has been appointed by a primary Advisor to a Participating Client account to provide sub-advisory services for the account, Advisor represents that Advisor has been appointed pursuant to a valid sub-advisory agreement, a copy of which will be produced to IB upon request.

## 6. Relationship Between Advisor and IB:

- a. Advisor acknowledges that IB does not and will not solicit trades or provide trading, investment or tax advice of any kind to Participating Clients. Nothing on IB's website is intended as, or should be interpreted as being, a recommendation or solicitation to buy or sell securities, futures or other investments. IB has no duty to supervise or review Advisor's actions or recommendations. IB's provision of brokerage services to Participating Clients and its deduction of Advisory Fees does not in any way represent an endorsement of Advisor's services or of any particular recommendations or advice or actions of Advisor, and Advisor shall not make any statements implying that IB has reviewed or approved of Advisor, its services or any recommendations or advice or actions of Advisor. Advisor bears sole responsibility for resolving any and all claims, questions or disputes of any kind by Participating Clients regarding Advisor's provision of investment advisory services (including specific conduct, advice or recommendations of Advisor or any sub-advisor) or Advisor's activities under this Agreement.
- b. If IB solicits the sale of or recommends any financial product to you, the financial product must be reasonably suitable for you having regard to your financial situation, investment experience and investment objectives. No other provision of this agreement or any other document IB may ask you to sign and no statement IB may ask you to make derogates from this clause.
- c. All claims, questions or disputes regarding IB's provision of brokerage services or regarding IB's execution of particular trades must be referred to IB. Advisor has no authority to decide or resolve such claims, questions or disputes on IB's behalf.
- d. Neither the Advisor nor any officers, directors or employees of Advisor are employees or agents or associated persons of IB, nor shall they hold themselves out as such. Advisor has no authority, and shall not make any representations or give any warranties on IB's behalf. Advisor shall have no authority to bind IB or to enter into any agreement, understanding or commitment giving rise to any liability or obligation of IB.
- e. This Agreement does not and shall not be deemed to constitute a partnership or joint venture between the parties, and neither party nor any of its respective directors, officers, employees or agents shall, by virtue of the performance of their obligations under this Agreement, be deemed to be an agent or employee of the other.

- f. Advisor acknowledges that the Client Agreements entered between IB and IB Clients do not confer any rights on Advisor, nor does IB have any liability or obligation whatsoever to Advisor arising from any IB Client Agreement.
  - g. Each time Advisor (or its agent) places an Order with IB to purchase or sell financial products or utilizes any IB system, software or technologies, Advisor affirms its acceptance of, and agreement to, the terms outlined herein
7. Intellectual Property: All right, title, copyright and other interest in and to any part of or all of the IB Trader Workstation and any other IB systems, software or technologies shall at all times remain the sole and exclusive property of IB.
8. Liability and Indemnity:
- a. Advisor hereby indemnifies and agrees to hold IB and its affiliates, and its and their successors and assigns, and its and their directors, officers and employees ("IB Indemnitees") harmless against any and all penalties, damages, costs, judgments, legal fees or any other expenses incurred in connection with any and all claims of any kind against IB by Clients, prospective Clients, Participating Clients, civil or regulatory authorities or any other third parties, which relate to Advisor's provision of investment advisory services (including specific conduct, advice, trades or recommendations of Advisor) or Advisor's activities under this Agreement.
  - b. If Advisor signing this Agreement is a primary Advisor to a Participating Client account and has appointed or contracted one or more sub-advisors to provide sub-advisory services for the account, Advisor indemnifies and agrees to hold the IB Indemnitees harmless against any and all penalties, damages, costs, judgments, legal fees or any other expenses incurred in connection with any and all claims of any kind against IB by Clients, prospective Clients, Participating Clients, civil or regulatory authorities or any other third parties, which relate to sub-advisor's actions, conduct, advice, trades or recommendations in connection with any IB Client account for which Advisor has appointed or contracted sub-advisor. This indemnity provision is applicable regardless of whether or not Advisor exercised proper diligence and care in selecting and monitoring the activities of the sub-advisor.
  - c. If within ten (10) business days after receiving written notice of any claim, demand, proceeding, suit or action with respect to which IB Indemnitees may have any claim to indemnification under this Agreement, the Advisor shall fail to institute the defense of the IB Indemnitee in connection with such claim, demand, proceeding, suit or action, or if thereafter the Advisor shall fail diligently to prosecute such defense, the IB Indemnitee shall have the right, but not the obligation, to defend such action. The costs and expenses, including reasonable legal fees, associated with such a defense shall be borne by Advisor. Neither the exercise of the right to participate in or assume the responsibility for any such defense nor the failure to exercise such rights shall limit, in any way, the IB Indemnitee's rights to indemnification under this Agreement. Advisor shall not settle any claim, demand, proceeding, suit or action against an IB Indemnitee without the prior written consent of the IB Indemnitee. In any claim, demand, proceeding, suit or action with respect to which IB Indemnitees may have any claim to indemnification under this Agreement,

whether the defense is instituted by Advisor or by the IB Indemnitee, the IB Indemnitee shall have the right to select its preferred counsel, whose costs along with all other costs of defense shall be borne by the Advisor.

- d. Errors, misunderstandings or controversies between Advisor (and/or any sub-advisors) and Participating Clients shall be Advisor's (and/or any sub-advisors') sole responsibility and liability.
- e. IB is entitled to rely on all instructions given, or apparently given, and all actions taken by Advisor or on its behalf using the Advisor's user name and password, and Advisor is bound by any Transaction or any dealing or other action or omission in connection with its Account or any financial products held for Client in reliance on such instructions. IB will not be liable for any Loss caused by us acting on instructions, actions or omissions or other communications using the Advisor's user name and password.
- f. IB's liability in any action, proceeding or claim arising out of this Agreement or any breach thereof, and Advisor's remedy, shall be limited to any actually collected and properly owed Advisory Fees. IB shall not be liable under any circumstances for loss of profit or any direct, indirect, incidental, special, exemplary, punitive or consequential damages.
- g. The liability and indemnity provisions herein shall remain operative and in full force after termination of this Agreement.

#### 9. Miscellaneous:

- a. For the avoidance of doubt all references to "Advisor" in this Agreement shall mean, as applicable, the primary Advisor to a Participating Client account or any sub-advisor that has been appointed or contracted for the account. All obligations of "Advisor" under this Agreement shall apply jointly and severally and with full force to the primary Advisor and all sub-advisors appointed or contracted by that primary Advisor unless expressly indicated otherwise.
- b. This Agreement and the rights and liabilities of the Parties shall, in all respects, be construed and governed in accordance with the laws of the Hong Kong SAR. Advisor hereby irrevocably and unconditionally submits itself to the personal jurisdiction of the courts of the Hong Kong SAR. Advisor waives, to the fullest extent permitted by law, any objection that it may now or hereafter have to the laying of venue of any action, suit or proceeding arising out of or in connection with this Agreement brought in the Hong Kong SAR. IN ALL JUDICIAL ACTIONS, ARBITRATIONS, OR DISPUTE RESOLUTION METHODS, THE PARTIES WAIVE ANY RIGHT TO PUNITIVE DAMAGES.
- c. Advisor agrees to the provision of this Agreement in English and represents that Advisor understands all of the terms and conditions contained herein.
- d. Either party may terminate this Agreement immediately upon written notice to the other party. IB may terminate its provision of brokerage services with respect to any particular Participating Client at any time without prior notice to the Advisor.

- e. No provision of this Agreement can be waived, altered, modified or amended, on an individual basis, unless such waiver, alteration, modification or amendment is committed to in writing and signed by a duly authorized officer of IB and confirmed, in writing, by IB's secretary. Advisor acknowledges that IB may revise this Agreement by sending notice of the revised Agreement by e-mail or upon Advisor log-in to IB's platform. Advisor's use of IB after such notice constitutes acceptance of the revised Agreement.
- f. This agreement is non-exclusive and nothing in this Agreement shall prevent Advisor from utilizing services of other brokerage firms or recommending that its Clients do so, and nothing in this Agreement shall prevent IB from providing services to Clients of other investment advisors.
- g. This Agreement may be executed in counterparts, and all counterparts so executed shall constitute one agreement, binding on the Parties hereto, notwithstanding that the Parties are not signatory to the same counterpart. IB's provision of this Agreement on its website constitutes IB's assent to and execution of the Agreement upon Advisor's execution of the Agreement.
- h. This Agreement constitutes the entire understanding of the parties as to its subject matter. The parties acknowledge that they have not relied upon any oral or written representation of the other or the other's employees or agents and have made their own independent investigations into all relevant matters. This Agreement may not be modified except in writing signed by the party against whom such modification shall be asserted.
- i. This Agreement and all of the provisions hereof shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns. All or part of the rights and obligations of IB under this Agreement may be assigned by IB to any affiliate of IB or of the Interactive Brokers Group, and the Introducing Broker agrees to such assignment of IB's rights and obligations, but no other assignment may be made by either party without the written consent of the other, which shall not be unreasonably withheld.
- j. The failure of either party to enforce at any time, or for any period, any one or more of the terms or conditions of this Agreement shall not be a waiver of such terms or conditions or of the right at any time subsequently to enforce all terms and conditions of this Agreement. If any one or more of the provisions of this Agreement shall be held to be invalid, illegal or unenforceable, the validity, legality or enforceability of the remaining provisions of this Agreement shall not be affected thereby.
- k. Unless stated otherwise in this Agreement, IB undertakes to inform Advisor of any material change in relation to the following matters via its website:
  - » the name and address of IB;
  - » the nature of service provided by IB to Advisor;
  - » the remuneration payable by Advisor to IB;



- » and the details of margin requirements, interest charges, margin calls and the circumstances under which Advisor's positions may be closed without Advisor's consent.

10. Mandatory Arbitration:

- a. This Agreement contains an arbitration clause. By signing this Agreement the parties agree as follows:
  - i. ALL PARTIES TO THIS AGREEMENT ARE GIVING UP THE RIGHT TO SUE EACH OTHER IN COURT, EXCEPT AS PROVIDED BY THE LAW OF THE SEAT OF THE ARBITRATION AND/OR THE APPLICABLE ARBITRATION RULES.
  - ii. ARBITRATION AWARDS ARE GENERALLY FINAL AND BINDING; A PARTY'S ABILITY TO HAVE A COURT REVERSE OR MODIFY AN ARBITRATION AWARD IS VERY LIMITED.
  - iii. THE ABILITY OF THE PARTIES TO OBTAIN DOCUMENTS, WITNESS STATEMENTS AND OTHER DISCOVERY IS GENERALLY MORE LIMITED IN ARBITRATION THAN IN COURT PROCEEDINGS.
  - iv. IN CERTAIN CIRCUMSTANCES, THE ARBITRATORS MAY NOT HAVE TO EXPLAIN THE REASON(S) FOR THEIR AWARD.
  - v. THE LAW OF THE SEAT OF THE ARBITRATION AND/OR THE APPLICABLE ARBITRATION RULES MAY IMPOSE TIME LIMITS FOR BRINGING A CLAIM IN ARBITRATION.
  - vi. IN SOME CASES, A CLAIM THAT IS INELIGIBLE FOR ARBITRATION MAY BE BROUGHT IN COURT.
  - vii. THE APPLICABLE ARBITRATION RULES, AND ANY AMENDMENTS THERETO, SHALL BE INCORPORATED INTO THIS AGREEMENT.
- b. Subject to Clause 10.C, Advisor agrees that any controversy, dispute, claim, or grievance between IB, and Advisor or, if applicable, Advisor's shareholders, officers, directors employees, associates, or agents on the other hand, arising out of, or relating to, this Agreement, or any Account(s) established hereunder; any transactions therein; any transactions between IB and Advisor and/or its Clients; any provision of the Client Agreement or any other agreement between IB and Advisor and/or its Clients; or any breach of such transactions or agreements ("Dispute"), shall be resolved by arbitration, administered by the Hong Kong International Arbitration Centre

under the HKIAC Administered Arbitration Rules in force when the Notice of Arbitration is submitted. The law of this arbitration clause shall be Hong Kong law. The seat of the arbitration shall be Hong Kong. The arbitration proceedings shall be conducted in English. The award of the arbitrators, or a majority of them, shall be final, and judgment upon the award rendered may be entered in any court having jurisdiction:

- c. Any dispute between IB and Advisor concerning leveraged Forex transactions entered into by Advisor will be settled, if Advisor so requires, by arbitration in accordance with the Securities and Futures (Leveraged Foreign Exchange Trading & Arbitration) Rules in force at the time such arbitration proceedings are commenced.
- d. BY SIGNING THIS AGREEMENT ADVISOR ACKNOWLEDGES THAT THIS AGREEMENT CONTAINS AN ARBITRATION CLAUSE AND THAT CLIENT HAS RECEIVED, READ AND UNDERSTOOD THE TERMS THEREOF.

## PART B: ADDITIONAL TERMS FOR FAMILY ADVISORS ONLY

### 11. Introduction:

The additional terms in this Part B apply to Family Advisors only.

### 12. Acknowledgements:

- a. The Advisor acknowledges that the Family Advisor accounts are limited to five (5) different subsidiary account holders and fifteen (15) subsidiary accounts under the master account, unless additional account holders or accounts are permitted at the sole discretion of IB.
- b. Notwithstanding clause 3 of this Agreement, the Advisor acknowledges the master account will not receive any monetary or non-monetary compensation for managing the account and that the Advisor will not provide any monetary or non-monetary compensation to the master account.
- c. The Advisor acknowledges that IB will not provide the administrative functionality to the Advisor in respect of any account, unless and until such time as:
  - i. The Advisor has completed IB's account application to IB's satisfaction;
  - ii. Each subsidiary account has made a request to IB to be a subsidiary account of the master account and completed IB's account application to IB's satisfaction; and
  - iii. Where any subsidiary account is opened by a natural person that is not the same person as the Advisor, IB has received a duly completed Third Party Trading Authority to act on an IB account.

- d. The Advisor confirms and acknowledges its acceptance of all risks and responsibilities for any and all instructions given to IB by the Advisor or any authorized user(s) authorized by Advisor to give instructions on the account. This includes, but is not limited to, any losses incurred in the accounts as a result of instructions given by any third party that the Advisor has authorized to manage the account.

13. Representations and Warranties:

- a. The Advisor represents and warrants that:

- i. In the case of the master account, it is a natural person;
- ii. It is not licensed or authorized to provide financial services and does not need to hold an SFC license or be authorized by the SFC to provide financial services for the purposes of the arrangements contemplated in this Agreement;
- iii. It wishes to consolidate several accounts for which it is the legal owner, or acting on behalf of the legal owner, for administrative purposes only;
- iv. The subsidiary accounts are either accounts for which the Advisor is the legal owner of the subsidiary account or where legal owner of the subsidiary account is an immediate family member of the Advisor;
- v. Where the Advisor acts on behalf of the legal account holder, the Advisor is:
  - 1. In the case where the subsidiary account is a natural person, authorized to do so by an irrevocable power of attorney from the subsidiary account authorizing the Advisor to submit orders (including disposing and acquiring financial products) and enter into transactions on behalf of the subsidiary account (whether such transaction cause financial obligations to be incurred to IB or not) for the account of a subsidiary account (without prior notice to the subsidiary account);
  - 2. In the case where the subsidiary account is a corporation, authorized, as either sole director or otherwise authorized by the corporation to submit orders (including disposing and acquiring financial products) and enter into transactions on behalf of the subsidiary account (whether such transaction cause financial obligations to be incurred to IB or not) for the subsidiary (without prior notice to the subsidiary account).
- vi. Each time the Advisor submits an order to IB or enters into transactions on behalf of a subsidiary account, it is acting as agent of the legal owner of the subsidiary account unless it is legal owner of the subsidiary account in which case it transacts as principal for such account.

EXECUTED AND AGREED:

ADVISOR:

Name of Advisor or Officer: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_